



For Immediate Release

Ingersoll Rand Partners with Azima DLI to Power Its Equipment Services Business

*Long-Term Service and Maintenance Contracts Enhanced Through Advanced Machine
Condition Monitoring Capabilities*

WOBURN, Mass. – August 10, 2010 – [Azima DLI](#), the premier provider of predictive machine condition monitoring and analysis services, today announced details of a multi-year agreement with Ingersoll Rand’s Industrial Technologies Sector (NYSE:IR). Ingersoll Rand’s Industrial Technologies Sector has selected Azima DLI as its global condition monitoring partner, and an important enhancement of the company’s equipment service business. The initial partnership covers compressors installed at customer sites in North America and may expand to focus on additional equipment and geographies.

Through this relationship, Ingersoll Rand will provide customers with the opportunity to utilize Azima DLI’s [WATCHMAN™ Reliability Services](#) to support long-term service and maintenance contracts. Under this offering, Ingersoll Rand’s field services team will deploy internet-enabled [Azima DLI DCA-60™](#) data collectors to gather vibration data from customer sites and transmit to the Azima DLI Diagnostic Center. From there Azima DLI’s expert diagnostic team will promptly review and recommend certain necessary maintenance action. Ingersoll Rand and its customers who utilize this service will have access to all machinery data, reports and analysis through Azima DLI’s unique [WATCHMAN Reliability Portal™ 2.0](#). Azima DLI’s advanced diagnostics tools and expertise will enhance the world-class equipment reliability offering that Ingersoll Rand provides to its customers.

“Azima DLI’s deep bench of expertise and its ability to provide field support through online troubleshooting and web-based reporting proved to be the deciding factors in our choice,” said Ingersoll Rand Project Manager Mike Jose. “Azima DLI is an important partner that will help expand our services capabilities and improve overall customer satisfaction and loyalty.”

“We are delighted to support Ingersoll Rand in this strategic initiative” said Azima DLI President Jonathan Hakim. “Our expert analysts, advanced software and flexible, subscription-based service model provide Ingersoll Rand, and our other leading industrial customers, with the information they need for insightful decision making that delivers lower maintenance costs and improved plant reliability.”

About Ingersoll Rand

Ingersoll Rand (NYSE:IR) is a world leader in creating and sustaining safe, comfortable and efficient environments in commercial, residential and industrial markets. Our people and our family of brands-including Club Car®, Hussmann®, Ingersoll Rand®,

Schlage®, Thermo King® and Trane® -work together to enhance the quality and comfort of air in homes and buildings, transport and protect food and perishables, secure homes and commercial properties, and increase industrial productivity and efficiency. We are a \$13 billion global business committed to sustainable business practices within our company and for our customers. For more information, visit ingersollrand.com.

About Azima DLI

[Azima DLI](http://www.azimadli.com) is the leader and premier provider of predictive machine condition monitoring and analysis services that align with customers' high standards for reliability, availability and uptime. Azima DLI's [WATCHMAN™ Reliability Services](#) utilize flexible deployment models, proven diagnostic software and unmatched analytical expertise to deliver sustainable, scalable and cost-effective condition-based maintenance programs. The company's bundled solutions enable customers to choose comprehensive, proven programs that ensure asset availability and maximize productivity. Azima DLI is headquartered in Woburn, Massachusetts with offices across the U.S. and international representation in Asia-Pacific, Central America, Europe and South America. For more information, call +1 (800) 482-2290 or visit <http://www.azimadli.com>.

#

Copyright © 2010 Azima Holdings, Inc. All Rights Reserved. All other brand names, product names, or trademarks belong to their respective holders.

Media Contacts:

Tim Morin
fama PR (for Azima DLI)
Phone: +1 (617) 758-4158
Email: AzimaDLI@famapr.com

Danielle Kotzias
Azima DLI
Phone: +1 781-938-0707 x772
Email: dkotzias@AzimaDLI.com

Misty Zelent
Ingersoll Rand Industrial Technologies
Phone: +1 (704) 655-5324
Email: mzelent@irco.com
www.ingersollrandproducts.com